

**Indian Institute of Management Lucknow**  
**Admission Policy for the PGP, PGP-ABM, & PGP-SM**  
**Academic Year 2017-19 (CAT-2016)**

Criteria for short listing and final selection of PGP, PGP-ABM, & PGP-SM candidates for Batch 2017-2019

**Stage 1: Shortlisting for Writing Ability Test (WAT) – Personal Interview (PI)**

Candidates will be shortlisted on the basis of CAT 2016 score, previous academic performance, and other criteria as mentioned below. For PGP-SM, minimum work experience of 24 months is an additional Eligibility Criteria.

**Stage 1a: Eligibility Criteria for WAT-PI**

Table 1: Minimum sectional and total cut-off Percentile for shortlisting the candidates for WAT- PI stage												
Category	PGP				PGP-ABM				PGP-SM			
	QA	DILR	VARC	Total	QA	DILR	VARC	Total	QA	DILR	VARC	Total
General	85	85	85	<b>90</b>	80	80	80	<b>85</b>	80	80	80	<b>85</b>
NC-OBC	77	77	77	<b>82</b>	72	72	72	<b>77</b>	72	72	72	<b>77</b>
SC	55	55	55	<b>70</b>	55	55	55	<b>65</b>	55	55	55	<b>65</b>
ST	50	50	50	<b>65</b>	50	50	50	<b>60</b>	50	50	50	<b>60</b>
PWD	55	55	55	<b>70</b>	55	55	55	<b>65</b>	55	55	55	<b>65</b>

QA=Quantitative Ability; DILR=Data Interpretation and Logical Reasoning; VARC=Verbal Ability and Reading Comprehension

**Stage 1b: Calculation of Composite Score for Shortlisting for WAT-PI stage**

Only the Candidates securing the above mentioned minimum percentile in each category in CAT 2016 will only be considered for calculation of their composite score in Stage 1b on the basis of several factors as described below (Table 2).

Table 2: Weights assigned to various components for generating the shortlist for WAT-PI stage							
Sl. No.	Component	Weight (PGP)	Weight (PGP-ABM) <sup>+</sup>	Weight (PGP-SM) <sup>+</sup>	Method of scoring		
1	Scaled CAT score (CS)	60	60	60	$CS = \left( \frac{\text{Candidate's CAT score}}{\text{Highest CAT score of 2016}} \right) \times X \quad \text{where } X = 60$		
2	Class – XII marks (12M)	10	10	10	Candidate's Class XII Percentile in respective Board and Discipline		
					<=80		0
					80.01- 82.00		1
					82.01- 84.00		2
					84.01- 86.00		3
And so on till 98.01-100.00		10					
3	Graduation marks(GM)	10	10	10	To be normalized as per Academic Discipline: (i) Engineering; (ii) Science; (iii) Commerce; (iv) Arts; (v) Others $GM = \left[ \left\{ \left( \frac{\text{Candidate's Grad.\% Score} - \mu}{\sigma} \right) \times \left( \frac{50}{3} \right) \right\} + 50 \right] \times \frac{10}{100}$ Marks will be amended to take values between 0 – 10. ( $\mu$ = Mean and $\sigma$ = Standard Deviation of the respective Academic Discipline)		
4	Work Experience (WE)	10	0	10	IF (Prog = PGP & $x > 6$ )		WE = min{(x – 6)×0.50, 10}
					ELSE IF (Prog = PGP-ABM)		WE = 0;
					ELSE (Prog = PGP-SM & $x > 24$ )		WE = min{(x – 24)×0.50,10}
					Where, x = Number of months of work experience <sup>5</sup> as on 31 July, 2016.		
5a	Diversity Factor: (DFa): Academic Disciplines AD)	5	20*	5	IF (Prog = PGP/PGPSM & AD listed in Table3,Column 1)		DFa = 5;
					ELSE IF (Prog = PGP-ABM & AD listed in Table 3, Column 2)		DFa =20;
					ELSE		DFa = 0
5b	Diversity Factor (DFb): Gender	5	5*	5	IF (Prog = PGP/PGP-ABM/PGP-SM & Gender = Female)		DFb = 5
					ELSE		DFb = 0
<b>Composite Score</b>		<b>100</b>	<b>100</b>	<b>100</b>			

<b>Note: (*)</b>	Maximum marks for diversity factor (DFa and DFb) cannot exceed 20 (for PGP-ABM Program only).
<b>Note: (+)</b>	Candidates seeking admission in PGP-ABM/PGP-SM program have to necessarily fill up their PGP-ABM/ PGP-SM Special Form to be considered for Stage 1b (Shortlisting for WAT-PI Stage).

<b>Table 3</b>	
Academic Disciplines (AD) for PGP/PGP-SM Programme	Academic Disciplines (AD) for PGP-ABM Programme
Column 1	Column 2
<b>Arts/Humanities:</b> Anthropology, Archaeology, Education, Fine Arts (Dance, Music, Painting), Geography, History, Journalism, Languages, Library Science, Literature, Philosophy, Political Science, Psychology, Public Administration, Social Work/Welfare, Sociology.	<b>Agriculture:</b> Agriculture, Agronomy, Soil Science, Agricultural Biochemistry, Agricultural Economics, Agricultural Extension, Plant Breeding and Genetics, Entomology, Plant Pathology.
<b>Commerce/Economics:</b> Accountancy, Auditing, Banking, Business Mathematics, Business Administration, Business Organization, Commerce, Economics, Economic Development and Planning, Public Administration, Public Finance, Secretarial Practices.	<b>Science:</b> Biology, Biochemistry, Bio-technology (includes Biotechnology Engineering), Botany, Home Science, Life Science, Zoology.
Chartered Accountancy, Cost and Works Accountancy, Company Secretaryship	Animal Husbandry/Fisheries
Computer Application	Dairy Science/Technology
Education (including Physical Education and Sports)	Forestry
Law	Food Technology, Food Technology & Management
Medicine/Dentistry	Horticulture
Pharmacology/Pharmacy	Rural Studies/Rural Sociology/Rural Cooperatives/Rural Banking
Sciences: Biology, Chemistry, Maths, Physics, Statistics	Agricultural Engineering
	Veterinary Science

**Stage 2: Criteria for Final Selection of candidates for PGP/PGP-ABM/PGP-SM programme**

A candidate's final score for selection in PGP/PGP-ABM/PGP-SM programme for the batch 2017–19 will be calculated on the basis of the assigned weights as given in Table 4.

**Table 4:** Weights for Final Score calculation after WAT-PI stage

S. No.	Component	Weight	
		PGP & PGP-SM	PGP-ABM
1	Common Admission Test (CAT)	30	35
2	Academic Performance (12M + GM)	5+5	5+5
3	Diversity Factor (DFa +DFb)	5	5
4	Work Experience	5	NA
5	Writing Ability Test (WAT)	10	10
6	Personal Interview (PI)	40	40
<b>Final Score</b>		<b>100</b>	<b>100</b>

**Note:** The minimum requirement for getting a pass in Personal Interviews is 12 out of 40 marks. Names of candidates who do not pass in PI will not be included in the final merit list.

Final discretion on the academic category that an academic program will be classified into rests with the Admissions Committee of IIM-Lucknow.

**Reservation Policy:** IIM Lucknow will apply Government of India reservation policy for admission to Central Educational Institutions (CEIs).

**Any dispute concerning Admissions for Batch 2017-19 would be subject to jurisdiction of the competent Courts within the territorial jurisdiction of city of Lucknow only.**

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